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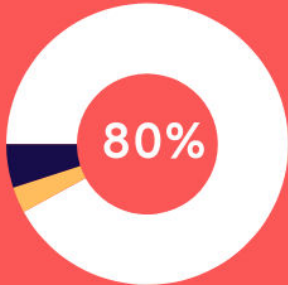


Reasons To Replace Your Laundry Equipment



There are several reasons to update and replace the commercial laundry equipment at your hotel, motel, fitness center, spa, salon, coin laundry, or on-premise laundry facility, ranging from improved customer satisfaction to improved bottom line.

About 80% of laundromat owners report spending 26% or more of their revenue on utilities



Upgraded equipment may save laundromat owners more than \$1,000 per machine each year due to increased technology, energy efficiency, and design.

According to a 2016 Coin Laundry Association Survey

Water rates in the United States have more than tripled in the past 15 years, and it is probable that rate hikes will continue as a result of further government regulations and growing costs of necessary resources. However, replacing and upgrading your commercial laundry equipment might help in solving this problem.



Less Maintenance and Down Time

If your washing machine or dryer is broken and has to be repaired, your laundry service will lose money. It also means extra work for you, the owner, as you'll have to add machine repair to your apparently never-ending to-do list. When you purchase new machines, you know you're receiving top-of-the-line machinery that will endure for years.

Scott Equipment is a proud distributor of Dexter Commercial Laundry Equipment. Dexter washers are put through a 1,000-point out-of-balance test and come with a 10-year guarantee, which is the best in the business.

We have a team of knowledgeable techs so if you do have a problem with your equipment we will get your machine up and running in no time!



Maximize Profitability

Customers are accustomed to paying more for newer equipment with more features. Laundry investors should expect to see a 10-20% increase in the price of new equipment. Using that logic, replacing a bank of 8 washer-extractors would result in **over \$5,000 in increased earnings each year.**

Customers are ready to spend more, and modern technology allows laundromat operators to provide innovative features like Dexter Live, which allows you to transform your laundry management experience. You'll have the expert knowledge to manage your laundry by combining proven technology with the data you need. Features such as may assist boost profit potential and client loyalty.



Increase Customer Loyalty

Potential customers have a lot of choices for their laundry needs with over 20,000 laundromats in the US. When it comes to attracting customers to choose your laundromat over the competition, upgrading and replacing your equipment will be a big influence. T

The Covid-19 Pandemic has also changed the way people do laundry and having new equipment in a fresh, clean, and sanitized store is very important.

When you replace your old equipment, your consumers will benefit from an industry-leading brand name, high-quality and eco-friendly equipment, cutting-edge technology, and an overall better experience.

What makes an excellent laundry experience and keeps customers coming back is its appearance, performance, efficiency, and cleanliness.

Scott Equipment wants to work with you and go above and beyond to help you succeed in your laundry operation. We can help you obtain the right equipment for your facility at the right pricing with a choice of commercial washers, dryers, and ironers, as well as financing and leasing options. Contact our experienced laundry professionals now if you're ready to take the next step in upgrading your commercial laundry equipment.

Experience the SEI Difference!